05-12-116

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| CONTRACT APPROVAL FORM<br>CONTRACTOR INFORMATION 2013 JAN -9 AM 11:09   | (Contract Management Use only)<br>CONTRACT<br>TRACKING NO. |
|---|--|
| Name: <u>Stryker ProCare</u>  |  |
| Address: <u>3800 E. Centre Avenue; Portage, MI 49002</u><br>City St   | te Zip (   |
| Contractor's Administrator Name: <u>Philip VanderPol</u> Title: <u>Sal</u>  |  |
| Tel#: <u>1.800.787.9537</u> Fax: Email: <u>philip.vanderpol@s</u>   | ryker.com  |
| CONTRACT INFORMATION  |  |
| Contract Name: <u>Maintenance Agreement for Ambulance Stretchers</u> Contract Name: <u>Maintenance Agreement for Ambulance Stretchers</u>   |  |
| Brief Description: One (1) year maintenance service agreement for 8 Stryker model 6500 am   | bulance stretchers   |
| (fixed a set tag #13 06415, 06416-06422) 5<br>Contract Dates : From: 1/172013 to 12/31/2013 Status: X New Renew   | Amend# WA/Task Order                                       |
| How Procured: X Sole Source Single Source ITB RFP RFQ Con   |  |
| If Processing an Amendment:   |  |
| Contract #: Increase Amount of Existing Contract:   | No Increase  |
| New Contract Dates: to TOTAL OR AMENDMENT AMe   | DUNT:  |
| APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING F  | OLICY SECTION 6  |
| called a  |  |
| 1. Math la flow 1-8-13 0126157   Department Head Signature Date Funding Sou   | unal haat H  |
| 2. Charlotte, yours 1-11-13 &<br>Contract Management Date   | RECEIV<br>2013 JAN 22                                      |
| 3 1.16-18<br>Office of Management & Budget Date   | RECEIVED<br>AN 22 PI                                       |
| 4. $(-7)^{-13}$<br>County Attorney (approved as to form only) Date  | PH 2: 2  |
| Comments:   |  |
| COUNTY MANAGER – FINAL SIGNATURE APPRO  |  |
|   |  |
| Ted Selby Dat   | 3// 3 DI 3   |
| RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION A     Original:   Clerk's Services; Contractor (original or certified cop     Copy:   Department     Office of Management & Budget     Contract Management     Clerk Finance |  |

### Stryker Complete<sup>™</sup> Service Agreement - 1 Year

| 3800 E. Centre Ave. |  |
|---------------------|--|
| Portage, MI 49002   |  |

stryker

## QUOTE NUMBER: Philip VanderPol-Nassau Cty Date January 7, 2013 Account # 1154067 Account Name Nassau Cty Fire Rescue Address 96135 Nassau Place City, State, ZIP Tulee, FL 32097 Contact Title/Dept. Phone # Fax#

| This Stryker Service Program Includes:  |                  |  |  |  |
|---|------------------|--|--|--|
| * 1 Preventative Maintenance Check      |                  |  |  |  |
| * All Parts Excluding Mattresses        |                  |  |  |  |
| * Ali Labor an                          | d Travel         |  |  |  |
| * Factory Authorized Service Technician |                  |  |  |  |
| * Sirvker Factory Parts                 |                  |  |  |  |
| * 2 Hour Call                           |                  |  |  |  |
| Rep Name:                               | Philip VanderPol |  |  |  |

Thank you for your interest in the Stryker Complete " Service Agreement. World-class customer service and technical support programs help keep every product in top condition throughout its life span. Stryker offers a variety of service options that will maximize your product's life and availability. Please review the proposal and pricing information below.

### A SERVICE CONTRACT HELPS TO: Establish Joint Commission documentation

Ensure equipment reliability Stabilize maintenance budgets

.

Date Offered

E-mail

- Diminish equipment downtime
- Increase product life
- Enhance trade-in value
- YEAR 1 Model # Program Qty Ext. \$ Complete 7,056.00 8 6500 Annual Investment for Program: 7,056.00 \$ \$ 4,999.99 Nassau Price: Year 1
- Address risk management and safety

Stryker Service agrees to service the equipment listed on this Agreement. 1/1/2013 This Agreement shall be effective through 12/31/2013 Customer signature act Administrator TACKNURG an

Purchase Order Number (MUST INCLUDE HARD COPY)

Please fax signed Proposal and Purchase Order to Tom Tackabury at 269-321-3501

#### STRYKER MEDICAL SERVICE TERMS AND CONDITIONS

The following terms and conditions shall apply throughout the term of this Service Contract (the "Agreement"), as more particularly set forth on the foregoing page 2 of this Agreement.

#### 1. STRYKER COMPLETE\*\* - EXTENDED WARRANTY AGREEMENT

Price includes all Parts, Labor & Travel, and 1 Preventative Maintenance check per year, and associated with unscheduled service calls, equipment checklists, JCAHO documentation. Replacement parts do not include mattresses, batteries, probes and other disposable or expendable parts. Replacement parts damaged by misuse or abuse are not covered under this Agreement. If EMS, one preventative maintenance call is included in an annual agreement.

#### 2. INITIAL REPAIRS

This Agreement shall be applicable only to such equipment as listed on page 2 of this Agreement (the "Equipment"), which has been determined by Stryker Medical's Service Representative to be in good operating condition upon his/her initial inspection thereof. If initial repairs are required to put "out of warranty" equipment in good operating condition, the cost of such initial repairs will be separately invoiced at Stryker Medical's then current hourly labor rate plus parts at Stryker Medical's then current list price.

#### 3. ADVANCE NOTIFICATION

Maintenance Service calls will be scheduled annually once a year at a mutually agreed upon time between CUSTOMER and Stryker Medical. Equipment not made available at the mutually agreed upon time will be serviced during the next scheduled service call or at another specified date. Any Maintenance Service calls which are not done as part of the once a year maintenance program will be at the expense of the CUSTOMER. Such arrangements will include travel and other special charges at Stryker Medical's then current rates. Any Maintenance Service call scheduled outside of Stryker Medical's normal working hours will carry an additional charge.

#### 4. SERVICE CALL ACTIVITY

On each scheduled service call, Stryker Medical's Service Representative will inspect and adjust each available item of Equipment as required in accordance with Stryker Medical's then current maintenance procedures for said Equipment. The maintenance services will be performed annually each year. Stryker may amend this Agreement if there are any discrepancies on the number of inspections, price, equipment, or location.

#### 5. SERVICE INVOICING

All prices are exclusive of taxes. All taxes, when applicable, will appear as separate items on Stryker Medical's invoice. All invoices issued under this Agreement are to be paid within forty five (45) days of the date of the invoice.

Failure to comply with Net 45 Day terms will constitute breach of contract and future service will only be made on a prepald or COD basis, or until the previous obligation is satisfied, or both. Stryker Medical reserves the right, with no liability to Stryker Medical, to cancel any contract on the basis of payment default for any previous product or service provided by Stryker Medical or any of its affiliates.

#### **6. PRICE CHANGES**

The Service prices specified herein are those in effect as of the date of acceptance of this Agreement. And will continue in effect throughout the duration of Agreement. Please be advised of the following Stryker Service pricing charged on a line and materials basis: EMS PRODUCTS = Labor @ \$135 per hour, Travel @ \$125 per hour (portal to portal) - Parts per quote plus shipping

#### 7. OPERATION MAINTENANCE

Stryker Medical service is ancillary to and not a complete substitute for the requirements of users to adhere to the routine maintenance instructions provided by Stryker Medical, its equipment and operations manuals, and accompanying labels and/or inserts for each item of Equipment. Appropriate user personnel should be entirely familiar with the instructions and contents of those manuals, labels and inserts and implement them accordingly.

#### 8. SERVICE EXCLUSIONS

Notwithstanding any other provision of the Agreement, this Service does not include repairs to mattresses, broken 1.V. poles, or any other service made necessary by abuse, misuse, negligence, accident, catastrophe, act of God or any malfunction resulting from faulty maintenance, improper repair, damage and/or alteration by non-Stryker Medical personnel.

#### 9. WARRANTY LIMITATIONS

During the term of this Agreement, Stryker Medical will maintain the Equipment In good working condition during Stryker Medical's normal working hours. There are no express or implied warranties by Stryker Medical other than the warranties hereinabove described with respect to the Equipment. Stryker Medical makes no warranty of merchantability or fitness for a particular purpose with respect to the Equipment or parts thereof. Stryker Medical's liability on any claim whether in contract or otherwise, for any loss or damage arising out of, connected with or resulting from the repair of any product furnished hereunder shall in no event exceed the price paid for said repair which gives rise to the claim. In no event shall Stryker Medical's liability to third parties resulting from the sole negligence of Stryker Medical's liability to third parties resulting from the sole negligence of Stryker Medical as determined by a court of law.

#### **10. EQUIPMENT SCHEDULE CHANGES**

During the term of the Agreement and upon Stryker Medical's written consent, which will not be unreasonably withheld, additional equipment may be included in this Agreement. All additions are subject to the terms and conditions contained herein. Stryker Medical shall adjust the charges and modify the Agreement to reflect the additions.

#### 11. ACCEPTANCE-LENGTH OF AGREEMENT

11. ACCEPTANCE-LENGTH OF AGREEMENT To receive the desired service, on the terms described herein, please indicate CUSTOMER's acceptance by signing this Agreement where indicated on page 2 hereof and returning to Stryker Medical all copies of the Agreement within thirty (30) days of the DATE OFFERED date indicated on page 2 of this Agreement. This Agreement can be canceled by either party by giving at least thirty (30) days prior written notice of any such cancellation to the other party. If this Agreement is canceled during or before the expiration date of the Agreement set forth on page 2 hereof, CUSTOMER will be charged for the months covered during contract period and for all parts, labor, and travel need to maintain the Equipment during the Agreement period with no early cancellation penalties.

#### **12. PERFORMANCE EXCLUSIONS**

Service and articles delivered by Stryker Medical hereunder shall be subject to and conditional upon floods, strikes, other labor disturbances (regardless of the reasonableness of the demands of labor), riots, fires, accidents, wars (present and future), embargoes, delays of carriers, inability to obtain raw materials, failures of normal sources of supply, restraints of government or any other cause (whether similar or dissimilar to the foregoing) beyond Stryker Medical's reasonable control.

#### 13. SEVERABILITY OF PROVISIONS

The invalidity, in whole or in part, of any of the foregoing paragraphs, where determined to be illegal, invalid, or unenforceable by a court or authority of competent jurisdiction, will not affect or impair the enforceability of the remainder of the Agreement.

#### 14. GOVERNING LAW

This Agreement shall be construed and interpreted in accordance with the laws of the State of Florida.

# SERIAL NUMBER SHEET

| Model | Serial Number |
|-------|---------------|
| 6500  | 091141200     |
| 6500  | 091141201     |
| 6500  | 091141202     |
| 6500  | 091141203     |
| 6500  | 091141204     |
| 6500  | 091141205     |
| 6500  | 091141206     |
| 6500  | 091141207     |

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# Nassau County Board of County Commissioners Sole Source/Single Source Certification Form

| Vendor Name:  | Stryker ProCare      | Department: Fire Rescue      |
|---------------|----------------------|------------------------------|
| Address:      | 3800 E Centre Avenue | _ Department Head Signature: |
|               | Portage, MI 49002    | Mad a f                      |
| Phone:        | 941-228-3133         | _ Date: January 7, 2013      |
| Contact Name: | Philip VanderPol     | _                            |
| Account:      | 01261526-546020      | Cost: \$4,999.99             |

Description of Commodity:

1 Year Service Agreement for (8) Model 6500 Stryker Ambulance Stretchers.

Check one (1) of the following two (2) choices:

X Sole Source: The goods or services can be legally purchased from only one source.

Single Source: The goods or services can be purchased from multiple sources, but, in order to meet certain functional or performance requirements, there is only one economically feasible source for this purchase.

Please check all of the following that apply:

X Purchase can only be obtained from original manufacturer-not available through distributors.

Only authorized area distributor of the original manufacturer.

- X Parts/Equipment are not interchangeable with similar parts of another manufacturer.
- This is the only known source that will meet the specialized needs of this department or perform the intended function.
- X This source must be used to meet warranty or service maintenance requirements.
- This source is required for standardization.
- None of the above apply.

Comments/Explanations: (required)

Approval:

1/18/13 County Manager 🔇

3800 E. Centre Ave Portage, MI 49009 t: 269-329-2100 f: 269-329-2213 www.stryker.com

# stryker

# Memo

- To: Nassau County Fire Rescue
- From: Matt Regnery
- Date: November 16, 2012
- Re: Stryker ProCare Sole Source Letter

Dear Nassau County Fire Rescue:

As the original equipment manufacturer, Stryker is the sole source provider of service parts and repairs for Stryker ambulance cots and stair chairs. From time to time Stryker holds contractual agreements with third party vendors to perform service on the behalf of Stryker.

Should you have any questions please feel free to contact me at the number above.

Regards

-M.Reg of

Matt Regnery Sales & Marketing Manager c: 941-228-3133